

14th INTERNATIONAL FAIR FOR LIVESTOCK & POULTRY



# Zootechnia

## HELEXPO

ufi  
Approved  
International  
Event

28-31.1.2027

THESSALONIKI  
INTERNATIONAL  
EXHIBITION & CONGRESS  
GREECE



# EXHIBITOR SUPPORT MANUAL



[zootechnia-expo.gr](http://zootechnia-expo.gr)

ORGANIZED BY

HELEXPO

In preparation for the 14th **ZOOTECHNIA 2027**, we would like to highlight some important information that is essential for the preparation of your participation.



**28-31.1.2027**

THESSALONIKI INTERNATIONAL EXHIBITION & CONGRESS CENTRE

**WORKING HOURS**

**Thursday | Friday | Sunday**  
10:00 - 19:00 hours

**Saturday**  
10:00 - 20:00 hours

**01**

**Preparation, Operation, Dismantling stage**

**Preparation Stage:** You can take over your space from the pavilion manager and proceed with any necessary construction work **from: 23/01/2027 to 26/01/2027** and working hours from 08:00 to 23:00 (preparation dates) and on **27/01/2027** (the day before the exhibition) between 08:00-16:00. After 16:00, only stand – specific work is allowed. It is noted that during the last day of the preparation stage of the exhibition (27/01) the entrance of private cars is forbidden.

\*In case you plan to exhibit a large-volume product, please inform the technical support department before transporting it to the exhibition area.

**EXHIBITOR TECHNICAL SUPPORT DEPARTMENT HALL SUPERVISORS**

Head of Department: **Christos Chrysovelidis**  
Tel.: **+30 2310 29153** | Mobile: **+30 6979331002**  
Email: **cc@helexpo.gr**

**HALL SUPERVISOR FOR HALLS 5, 6, 12, 13, 15**  
**Panagiotis Fragiskatos**

Tel.: **+30 6940458342** | Email: **pf@helexpo.gr**

**HALL SUPERVISOR FOR HALLS 2, 3, 7, 8, 9, 10, 16, 17**

**Kostas Chryssovergis**  
Tel.: **+30 6946980879** | Email: **kchr@helexpo.gr**

**Operation Stage:** The operation days of ZOOTECHNIA 2027 are:

- Thursday 28/01 \_ 10:00-19:00
- Friday 29/01 \_ 10:00-19:00
- Saturday 30/01 \_ 10:00-20:00
- Sunday 31/0 \_ 10:00-19:00

**Dismantling Stage:** The dismantling of exhibition stands will take place from Monday 01/02/2027 to Tuesday 02/02/2027, between 08:00 and 21:00.



## 02

### Invitations

You may obtain entry passes/invitations either in printed form by contacting the exhibition secretariat at [zootechnia@helexpo.gr](mailto:zootechnia@helexpo.gr), or electronically through the “Exhibitors Area” platform under the “Invitation” section.

## 03

### Event organization during the exhibition

For information regarding the organization of events, please contact the Congresses & Events Department.

#### CONGRESSES & EVENTS DEPARTMENT

Director: **Vicky Dalkrani**

Tel.: **+30 2310 291500** | Email: [dv@helexpo.gr](mailto:dv@helexpo.gr)

Secretariat of Congresses & Events Department

**Eleana Kostopoulou**

Tel.: **+30 2310 291517** | Email: [ek@helexpo.gr](mailto:ek@helexpo.gr)

**Elefteria Ypodimatopoulou**

Tel.: **+30 2310 291524** | Email: [elyp@helexpo.gr](mailto:elyp@helexpo.gr)

Please note that all speakers, guests and participants attending events organized during ZOOTECHNIA must meet at least one of the following requirements:

- hold a personal exhibitor badge,
- have completed their pre-registration through the official exhibition website,
- or hold official HELEXPO invitations.

## 04

### Access to the exhibitors platform (Exhibitors Area)

Log into the platform using your username and password by following the link that will be sent to you via a personalized email within a reasonable timeframe prior to the exhibition.

#### Through the Exhibitors Area platform, you can:

- Access important information regarding your participation and exhibition procedures (booth, stand)
- Print your badges
- Upload your logo to be added to the exhibitor catalogue/site of the ZOOTECHNIA
- Sent the digital invitation
- Confirm your company details that will appear in the exhibitor catalogue that will feature on the website of ZOOTECHNIA

## 05

### Exhibitor entry badges

For the entry of the personnel / staff, that will be staffing your exhibition space within the Exhibitions premises, an exhibitor badge is required. The number of entry badges is determined based on the size of the exhibition space. Each exhibitor is entitled to receive complimentary entry badges for themselves and their staff (one badge per 4 sq.m. of exhibition space). Exhibitor entry badges are issued through the “Exhibitors Area” platform, access to which is provided via user credentials that will be sent electronically, within a reasonable timeframe prior to the exhibition, to the contact email address declared in the participation form.

Each badge displays the company name, as listed in the exhibitor catalogue, as well as the full name of the badge holder, which is registered by the exhibitor.

#### The badge is strictly personal and:

- If requested, the holder must also present their identification document
- If found in the possession of a third party, it will be confiscated
- If the name is erased and replaced, the previous one, for which a QR code has been issued, will be cancelled and deemed invalid.

Please note that you will need to navigate to the “Entry Badges” section to prepare your badges, which is strictly personal.

Lanyards (neck straps) for your entry badges may be collected during the preparation days from the nearest supervisors’ offices located in Pavilions 2, 8, 13 and 15.

# 06

## Technical issues Equipment rental

For technical matters, equipment rental, ventilation, and the provision of electricity, water, or any other services related to the construction or setup of your stand, please contact the contractor company using the details provided below:

### EXPOWORK A.E. / EXPOWORK S.A.

Exhibition Service Department DETH-HELEXPO S.A.

Tel.: **+30 2310 297572, +30 2310 297564**

Email: **orderstif@expowork.gr**

### TECHNICAL SERVICE BROCHURE

You can check the technical service brochure for the deadlines regarding the placement of orders.

**!!NOTE!!** If you have selected an unequipped exhibition space (Type 1) or an outdoor space, you may commence construction provided that:

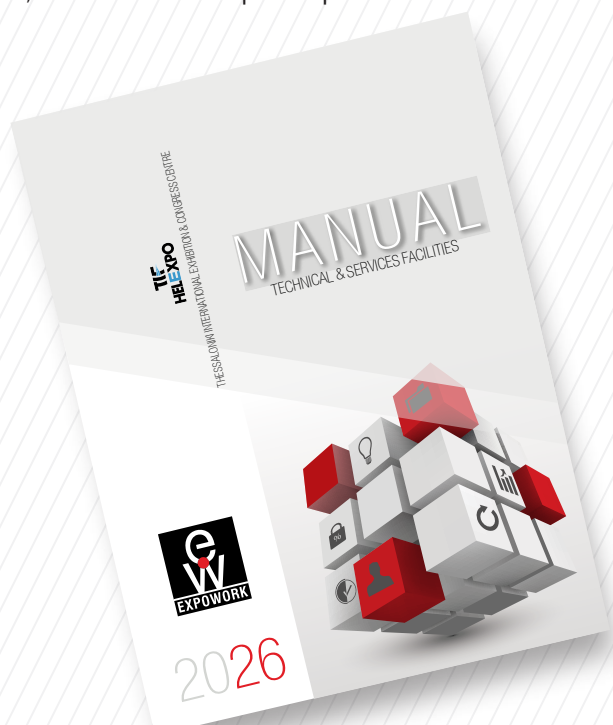
**A.** you have submitted your construction plans to the Technical Services Department of DETH - HELEXPO S.A.

#### Christina Papakosta

Tel.: **+30 2310 291268** | Email: **chp@helexpo.gr**

**B.** you have sent the electrical installation plan to EXPOWORK

Please also note that there is a charge for the provision and connection of electricity, at a cost of **€35.00 per kW**, as stated in the participation form.



# 07

## Import and handling of exhibits originating from abroad

Exhibits originating from countries outside the European Union may be imported into the premises of HELEXPO S.A., in accordance with the applicable transit regulations in force at the time.

# 08

## Payments, Remittances, Financial settlement

Please note that the full participation fee must be paid immediately upon signing the participation form.

**!!NOTE!!** In the payment details please write some of the following details (Company Name, VAT NO. or the pavilion & your stand).

### BANK ACCOUNT NUMBERS:

#### National Bank of Greece:

223/470300-60,  
IBAN - GR 40 0110 2230 0000 2234 7030 060  
SWIFT ETHN GR AA

#### Alpha Bank:

707/00/2320000394  
IBAN - GR 74 0140 7070 7070 0232 0000 394  
SWIFT CRBAGRAAXX

#### Piraeus Bank:

5202-002162-792  
IBAN - GR16 0172 2020 0052 0200 2162 792  
SWIFT PIRBGRAA

#### Eurobank:

0026.0030.96.0200688210  
IBAN - GR 5702600300000960200688210

Beneficiary Name: DIETHNIS EKTHESI THESSALONIKIS SINGLE MEMBER S.A.

Please send a copy of the transaction in the accounting office of DETH – HELEXPO S.A.

**Eirini Mandona**

Tel.: **+30 2310 291102** | Email: **em@helexpo.gr**

**Alexis Metas**

Tel.: **+30 2310 291134** | Email: **meta@helexpo.gr**

**Cancellation Policy:**

- For cancellation requests submitted from 30 to 1 calendar day before the start of the Exhibition, the registration fee and the full Participation Fee are retained.
- For cancellation requests submitted from 60 to 31 calendar days before the start of the Exhibition, the registration fee and the deposit are retained.

For cancellation requests submitted 61 calendar days or more before the start of the Exhibition, only the registration fee is retained.

**09**

**Advertising**

Exhibitors can promote their presence within the Exhibition Center during the days of the exhibition, through various methods.

[www.zootechnia-expo.gr/advertising/](http://www.zootechnia-expo.gr/advertising/)

**Konstantinos Stylos**

Tel.: **+30 2310 291213** | Email: **ks@helexpo.gr**

Brand Development Manager

**Yiannis Angelou**

Tel.: **+30 2310 291199** | Email: **ya@helexpo.gr**

**10**

**Parking**

Exhibitors of the ZOOTECHNIA 2027 will be entitled to ONE free parking space in the outdoor parking area of the Exhibition Center, accessible through the YMCA Gate entrance.

You must receive the parking card from administration building from 23rd till 27th of January 2027 (hours 09:00-17:00).

**11**

**Medical services**

DETH - HELEXPO S.A. provides its exhibitors throughout the duration of the exhibition, with First Aid medical services through a specially equipped medical office located on its premises.

Tel.: **+30 2310 291166**

**12**

**Photography, videorecording, audio recording and intellectual property rights**

DETH-HELEXPO S.A. reserves the right to photograph, film, and record the exhibition area and the event for promotional and archival purposes. Likewise, exhibitors may take photos and recordings for promotional purposes, provided they fully comply with data protection legislation and the rights of third parties.

The rights, restrictions, and obligations in force are governed by the provisions set forth in the DETH-HELEXPO S.A. Exhibition Participation and Operation Regulations.

**13**

**Inspections, Sanctions, Amendments to the regulation**

DETH-HELEXPO S.A. is solely responsible for monitoring the proper operation of the exhibition and ensuring compliance with the terms Exhibition Participation and Operation Regulations.

In the event of any violation, the Company reserves the right to immediately expel the exhibitor and/or impose sanctions, in accordance with the applicable provisions.

DETH-HELEXPO S.A. may amend or supplement the Regulations, informing the participants accordingly. Any disputes shall fall under the jurisdiction of the courts of Thessaloniki. The provisions set out in the Exhibition Participation and Operation Regulations of DETH-HELEXPO S.A..

# 14

## Contacts

### PROJECT MANAGER

**Vasiliki Dinga**

Tel.: **+30 2310 291545** | Email: **vdin@helexpo.gr**

### SECRETARIAT

**Eva Kouragiou**

Tel.: **+30 2310 291599** | Email: **ekour@helexpo.gr**

### EXHIBITIONS DEPARTMENT

Director: **Anatoli Kapnidou**

Tel.: **+30 2310 291207** | Email: **akapn@helexpo.gr**

### EVENTS & VENUE LEASING SUPPORT DEPT.

Head: **Christos Chrysovelidis**

Tel.: **+30 2310 291534** | Email: **cc@helexpo.gr**

### TECHNICAL SERVICES-EXPWORK

Tel.: **+30 2310 297564 & +30 2310 297572**

Email: **orderstif@expwork.gr**

### CONGRESSES & EVENTS DEPARTMENT

Director: **Vicky Dalkrani**

Tel.: **+30 2310 291500** | Email: **dv@helexpo.gr**

### SECRETARIAT OF CONGRESSES & EVENTS DEPARTMENT

**Eleana Kostopoulou**

Tel.: **+30 2310 291517** | Email: **ek@helexpo.gr**

### ELEFThERIA YPODIMATOPOULOU

Tel.: **+30 2310 291524** | Email: **elyp@helexpo.gr**

### PUBLIC RELATIONS, ADVERTISING, PRESS & SOCIAL MEDIA DEPARTMENT

Head: **Ioannis Angelou**

Tel.: **+30 2310 291199** | Email: **ya@helexpo.gr**

### PUBLIC RELATIONS-OPENING CEREMONY

Head: **Maria Patlaka**

Tel.: **+30 2310 291133** | Email: **mpa@helexpo.gr**

### VISITOR SUPPORT

**Antigoni Gkerou**

Tel.: **+30 2310 291201** | Email: **agk@helexpo.gr**

# 15

## Technical guidelines

### DESIGN OF TYPE 1 EXHIBITION SPACES

For Type 1 exhibition spaces, the exhibitor is required to submit a construction plan/sketch and obtain approval from the Technical Services Department of DETH - HELEXPO S.A., in compliance with the time-frame specified in the relevant communication they will receive. The plans/sketches must be to scale and should depict the stand layout, include 3D renderings, and specify dimensions and heights. DETH - HELEXPO S.A. reserves the right to request the modification or removal of the stand if, during construction, the design differs architecturally or aesthetically from the approved plan, or if it does not comply with the exhibition regulations regarding height and structural adequacy. Any costs incurred for modification or removal shall be borne exclusively by the exhibitor.

Each stand must be self-supporting. Any intervention to the building structure or to adjacent stands is strictly prohibited.

The construction of the stands must not exceed a maximum height of 4 meters, if this is permitted by the maximum height specified in the floor plan of each booth. In addition, the stands are not allowed to extend into the aisles. The side of the stand adjoining neighboring stands of lower height must be flat, painted in an off-white color, and all cables and construction imperfections must be fully concealed. Stands with a raised floor exceeding 4 cm are required to provide access ramps within the stand, which must comply with the following specifications:

Height difference (m):	Maximum slope:	Acceptable length (m):
0.04 - 0.10	10%	1

If the exhibitor requests a change of their space from a standard structure to a bare space (ground marking) within a period of less than five (5) days prior to the opening of the exhibition, they shall be required to pay the dismantling compensation, as specified in the applicable Exhibition Equipment Form.

### 3-AND-4-SIDED EXHIBITION SPACES

At least 40% of each side of such exhibition space that faces a visitor aisle must remain open or be cov-

## Technical guidelines

ered with transparent material. Under no circumstances should the view toward adjacent or opposite stands be obstructed.

### **TWO – STOREY EXHIBITION SPACES**

In the case of a two-storey construction in a pavilion where such construction is permitted by DETH - HELEXPO S.A., the exhibitor, in addition to the aforementioned requirements, must also submit a complete study (architectural, structural, and electromechanical) for the construction of the two-storey exhibition space, duly signed by engineers legally authorized to do so.

### **SUSPENSIONS FROM THE CEILING**

Ceiling suspensions are permitted only through the official technical partner company of DETH - HELEXPO S.A., and only from the structural elements of the halls or from the supply networks installed parallel to the ceilings. Their lower edge must be at least 4 meters above the exhibition floor and at least 1 meter away from any internal boundary within the exhibitor's stand. Otherwise, if any signage or suspended structure interferes with other exhibitors sharing adjacent boundaries, the Services of DETH - HELEXPO S.A. will intervene immediately, which may result in the removal of the suspension.

### **HANDOVER – SPACE MEASUREMENT – COMMENCEMENT**

Upon handover of the space, Pavilion Supervisors will verify that the construction plans bear the approval of the Technical Services Department and will inform the Technical Services Department in the event of any irregularities and/or technical or construction issues that may arise. Any minor discrepancies in dimensions compared to the initial layout sketch will be resolved on site, in cooperation with the Pavilion Supervisors and the Technical Services Department, either during handover or during the operation of the Exhibition. DETH - HELEXPO S.A. reserves all legal rights to prohibit the construction of stands that do not comply with the final approved plans or that have not received approval from the Technical Services Department. Such prohibition shall not give rise to any claim or entitlement on the part of the exhibitor.

### **EXHIBITION PREPARATION – STAND CONSTRUCTION – DECORATIVE SIGNAGE - MARKINGS**

The exhibition premises are freely accessible to exhibitors' crews during the preparation and dismantling of exhibition spaces. However, DETH - HELEXPO S.A. security personnel reserve the right to verify the identity of individuals entering the premises. People who are unable to provide proof of their involvement in the preparation or dismantling of exhibition spaces may be requested to leave the premises.

The construction of exhibition spaces is mandatory and shall be borne entirely by the exhibitor, whether carried out through DETH - HELEXPO S.A. or by the exhibitor themselves (bare space).

The perimeter facades of all exhibition spaces (indoor or outdoor) must be aesthetically finished on both sides (double-sided). This requirement is binding and applies regardless of the stand's location. In cases where the construction exceeds a height of 2.5 meters, the exhibitor is obliged to ensure that the sides adjoining other stands or common areas are also aesthetically finished. In the event of non-compliance, DETH - HELEXPO S.A. reserves the right to intervene immediately and require aesthetic covering or dismantling of the exposed side. Any costs related to such aesthetic covering or dismantling shall be borne exclusively by the exhibitor.

The connection of two stands (even of the same exhibitor) by means of signage, flooring, or other structural elements is prohibited when they are separated by a public aisle, emergency exit, or fire safety equipment, unless prior written approval has been granted by the Technical Services Department of DETH - HELEXPO S.A.

### **EXHIBITOR RESPONSIBILITY**

The exhibitor is fully responsible for the implementation of all safety measures required throughout the construction, operation, and dismantling of their exhibition space. Regarding construction on a bare space with a standard structure (Type 2 stand), once the structure has been delivered to the exhibitor by DETH - HELEXPO S.A., any structural modification that may compromise safety measures is strictly prohibited. Accordingly, the exhibitor is exclusively liable, towards any third party and towards DETH - HELEX-

## Technical guidelines

PO S.A., as well as its employees and agents, for any partial or total damage, loss, or injury to persons or property caused by the exhibitor, their staff, partners, or representatives, or by the exhibits, machinery, tools, installations, and exhibition structures of the stand and exhibition space. Furthermore, the exhibitor bears exclusive responsibility for any machinery that is in operation or on display within their exhibition space.

### EMERGENCY EXITS AND SAFETY INSTALLATIONS

To ensure unobstructed access for fire brigade vehicles, ambulances, and civil protection vehicles within the premises, the following areas must always remain accessible, without exception:

- Pavilion emergency exits
- Common aisles and areas designated for safety services
- Access gates
- Fire safety networks (fire hose cabinets, PPE boxes, fire stations, etc.)

All emergency exit doors must be kept clean and unobstructed, so that they can be fully and easily opened from inside. Access to all emergency exits must always remain unobstructed, particularly during the operation of the exhibition. Covering or obstructing exit signage is strictly prohibited. DETH - HELEXPO S.A. reserves the right to remove any vehicle or object, at the exhibitor's/owner's expense, if it occupies space or obstructs access to emergency exits, safety service areas, or aisles.

### HANDOVER OF SPACES - DEPARTURE

Each exhibitor is required, after the closing of the

exhibition, to hand over their exhibition space to DETH - HELEXPO S.A. within 2 days, in the same condition as it was received. Upon expiry of this deadline, any items remaining within the premises of DETH - HELEXPO S.A. will be removed by DETH - HELEXPO S.A. at the sole expense of the exhibitor.

The removal of exhibits, furniture, decorative materials, etc. from the premises of DETH - HELEXPO S.A. after the closing of the exhibition is permitted only provided that the exhibitor has fully and duly fulfilled all their obligations towards DETH - HELEXPO S.A. and has obtained the relevant exit permit/approval from the competent department.

### SECURITY

The security services provided are intended for the general supervision and orderly operation of the premises and do not focus on the safeguarding of exhibits. In accordance with international standards, it is recommended that exhibitors arrange dedicated security for their exhibition space (stand) at an additional cost, through a recognized security company. The personnel of the Security Company are responsible for ensuring the smooth conduct of the exhibition, maintaining order and safety, and enforcing the relevant operational and safety regulations.

### USE OF FORKLIFTS OR CRANES

The use of motorized forklifts or cranes within the premises of HELEXPO S.A. is permitted only upon prior authorization granted by a duly authorized representative of the Company.

Operators of such machinery must hold valid and legally required operating licenses, in accordance with the applicable legislation.

UNDER THE AUSPICES



WITH THE SUPPORT OF



[zootechnia-expo.gr](http://zootechnia-expo.gr)



THE BANK OF TIF-HELEXPO



OFFICIAL AIR CARRIER SPONSOR



OFFICIAL ENERGY PROVIDER



TELECOMMUNICATION PROVIDER



OFFICIAL DATA CENTER INTERNET PROVIDER



OFFICIAL CAR PROVIDER



ORGANIZED BY

